The Ultimate Small Business Owner's Guide: 5 Simple Secrets to Attracting More Customers, Keeping Customers for Life and Striking Gold with Your Bottom Line, 2013, 124 pages, Elton Pride, 0984846247, 9780984846245, Expert Author Publishing, 2013

ARE YOU MAXIMIZING EVERY OPPORTUNITY TO DEVELOP AND GROW YOUR SMALL BUSINESS? Elton Pride presented that question to his clients and the response he received was, we could get there if only ... If only we had more contracts, if only we could close more deals, if only more customers would come back, if only the economy was better. But that's not the real problem! People think it's the economy. People have doubts. Contrary to popular belief there really has never been a better time in history to start or expand your business. Today small businesses are looking for ways to attract more customers and to be more profitable. The true reality is it's about YOU. YOU overcoming your doubt, keeping it simple, putting a plan together, staying persistent, moving forward and adapting as you go. Doing this will enable YOU to improve your present reality and create a new reality of business success IF you read this book! In this amazing book of business insight you'll discover how to: - Position yourself for business success by knowing your purpose in life - Capitalize on your right and wrong choices - Believe that you can build your small business - Leverage every situation to come up with a win for you every time - Love what you do and you will enjoy the work you do - Build a massive and totally loyal customer base - Safeguard the customers you have and make your competitors totally irrelevant And, add the cash flow you need to your bottom line! You'll read about a successful entrepreneur and small business owner who began as a young boy helping his grandmother churn butter and make soap over an open fire. You'll also read practical tips and techniques on how to grow and sustain your own prosperous business. The Ultimate Small Business Owner's Guide gives you the opportunity to look at how life experiences help prepare you to run your own business, how to attract and keep loyal customers and how to build and expand a successful small business today. Elton Pride provides you with a simple process you can start using right now!

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